## Theme Contributions and Needs Caroline Dotts

	I Bring	I Need
	This is what I can contribute (The value I add)	This is what I need (My Energizers)
Positivity	Resilience in the face of failure. A contagious energy and enthusiasm that will give any dark cloud a silver lining. A fun-loving spirit that can get others excited.	Interactions with others to share a positive perspective. Chances to encourage others. Freedom to experience the joy and drama of life. Opportunities to celebrate the success of others.
Woo	A warmth to conversations. Energy to social situations. A wide network of contacts. A welcoming feel for newcomers. The ability to connect with others. An ease with meeting new people.	Social interactions and variability. Opportunities to meet new people. People to draw into conversations.
Communication	Clarity when presenting to others. A connection with others through words. Attention to messages that must be heard. A means for others to express their thoughts and ideas in captivating ways. The ability to turn events into stories that others want to hear.	To be understood. An audience to engage. Venues to converse with others. Opportunities to fine-tune my messages so they have the most meaningful effect.
Includer	A fundamental conviction that all people are equally important. A keen awareness of those left out and the ability to make an effort to include them. A level of tolerance and acceptance of diversity. An awareness of who should be involved in a decision or project.	Room for everyone. Opportunities to bring diverse groups of people together. Roles that include working with others. An environment built on respect for each individual.
Activator	The spark to get things started. A catalytic sense of urgency. Energy and instant momentum to projects and groups. Endless energy to get things done. Courage to take risks.	Less discussion, more action. Opportunities to turn ideas into action. Freedom to make decisions and execute. Pointers to head in the right direction. Space to learn through experience.
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Themes 1 - 5

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I Bring I Need			
	This is what I can contribute	This is what I need	
	(The value I add)	(My Energizers)	
Maximizer	A quality orientation. An eye for improvement. A commitment to excellence. A desire for the best outcome. A focus on strengths in self and others.	A measure of excellence. Opportunities to exceed the standards. Quality to be valued as much as quantity. Opportunities to focus on what I do best every day.	
Input	Tangible tools or information that can facilitate growth and performance. A natural curiosity and craving for more. A vast collection of all kinds of information or things.	Freedom to discover more. Opportunities to be well-informed. Time to read, research and explore. Space to store the resources acquired. Opportunities to share information; writing, conversations, quizzes.	
Strategic	An ability to recognize patterns of data and determine the best way to proceed. Flexibility to find an alternative way forward. A creative anticipation of what may happen. A willingness to consider all of the possibilities.	Opportunities to see the big picture and play out alternative scenarios. Freedom to make mid-course corrections. Challenges to navigate through. Ownership to set the direction.	
Developer	A desire to help others grow. Patience with the inexperienced. An awareness of improvements in others. A commitment (time and energy) in helping others improve.	Someone to invest in. Interactions with others. Freedom to encourage others' development. Opportunities to recognize and praise others.	
Arranger	Calmness when there are many moving parts. Flexibility, interactivity and resourcefulness. Effective collaboration working with others. An intuitive sense how different people can work together.	A dynamic environment. Opportunities to think on my feet. Responsibility to create and modify the plan. Autonomy to consider and arrange all the variables in the most productive way.	

Themes 6 - 10

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