## **Allyson Horne**

	l Bring	I Need
	This is what I can contribute	This is what I need
	(The value I add)	(My Energizers)
Input	Tangible tools or information that can facilitate growth and performance. A natural curiosity and craving for more. A vast collection of all kinds of information or things.	Freedom to discover more. Opportunities to be well-informed. Time to read, research and explore. Space to store the resources acquired. Opportunities to share information; writing, conversations, quizzes.
Communication	Clarity when presenting to others. A connection with others through words. Attention to messages that must be heard. A means for others to express their thoughts and ideas in captivating ways. The ability to turn events into stories that others want to hear.	To be understood. An audience to engage. Venues to converse with others. Opportunities to fine-tune my messages so they have the most meaningful effect.
Strategic	An ability to recognize patterns of data and determine the best way to proceed. Flexibility to find an alternative way forward. A creative anticipation of what may happen. A willingness to consider all of the possibilities.	Opportunities to see the big picture and play out alternative scenarios. Freedom to make mid-course corrections. Challenges to navigate through. Ownership to set the direction.
Woo	A warmth to conversations. Energy to social situations. A wide network of contacts. A welcoming feel for newcomers. The ability to connect with others. An ease with meeting new people.	Social interactions and variability. Opportunities to meet new people. People to draw into conversations.
Empathy	Emotional Intelligence. Emotional comfort and stability. Emotional depth to relationships. An awareness of the needs, unvoiced questions and emotions of others. A view of the world through the eyes of others. The right words to help others express their feelings.	Meaningful relationships. Freedom to express my feelings. A value for emotional language Opportunities to make decisions based on intuition.
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Themes 1 - 5

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## Theme Contributions and Needs **Allyson Horne**

	I Bring	I Need	
	This is what I can contribute (The value I add)	This is what I need (My Energizers)	
Achiever	Pace: I can be a pacesetter. Diligence and follow-through. Hard work, intensity & stamina. A willingness to go the extra mile. A goal driven, focus on completion. A clarification of goals, targets and measures of success.	Goals to accomplish. Work: I need to be busy. A clear measurement of success. Someone to occasionally help me push "pause". Recognition of my hard work and let me celebrate. Others to be hard working.	
Individualization	An understanding of people that is valuable for placement. A perception of the talents in others. A tailored approach for each person. A way to easily figure out how different people can work together productively. An eye for the uniqueness in people, data or objects.	Flexibility to customize the approach with each individual. Venues to identify and put to use each individual's unique strengths. Freedom to treat each person differently.	
Connectedness	A big picture perspective. An integration of parts into wholes. A considerate, caring and accepting approach. A desire to be a part of something bigger than myself. An appreciation of the mystery and wonder of life and all creation.	Opportunities to build bridges between people and groups. Recognition of being part of something bigger than myself: a family, a team, an organization, a global community. The freedom to make a greater contribution to projects, organizations, and causes.	
Positivity	Resilience in the face of failure. A contagious energy and enthusiasm that will give any dark cloud a silver lining. A fun-loving spirit that can get others excited.	Interactions with others to share a positive perspective. Chances to encourage others. Freedom to experience the joy and drama of life. Opportunities to celebrate the success of others.	
Learner	A more complete picture. An inquisitive mind with a desire to learn and find out more. A curiosity to discover new things. A desire for continuous improvement. Courage when venturing into the unknown.	Room to grow and develop. Ongoing learning opportunities. Times to share or apply the information learned. Exposure to new information, opportunities and experiences. Variety.	
	Thomas 6, 10		

Themes 6 - 10

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