Theme Contributions and Needs Hannah Robinson

	I Bring I Need		
This is what I can contribute		This is what I need	
(The value I add)		(My Energizers)	
Communication	Clarity when presenting to others. A connection with others through words. Attention to messages that must be heard. A means for others to express their thoughts and ideas in captivating ways. The ability to turn events into stories that others want to hear.	To be understood. An audience to engage. Venues to converse with others. Opportunities to fine-tune my messages so they have the most meaningful effect.	
Connectedness	A big picture perspective. An integration of parts into wholes. A considerate, caring and accepting approach. A desire to be a part of something bigger than myself. An appreciation of the mystery and wonder of life and all creation.	Opportunities to build bridges between people and groups. Recognition of being part of something bigger than myself: a family, a team, an organization, a global community. The freedom to make a greater contribution to projects, organizations, and causes.	
Positivity	Resilience in the face of failure. A contagious energy and enthusiasm that will give any dark cloud a silver lining. A fun-loving spirit that can get others excited.	Interactions with others to share a positive perspective. Chances to encourage others. Freedom to experience the joy and drama of life. Opportunities to celebrate the success of others.	
Empathy	Emotional Intelligence. Emotional comfort and stability. Emotional depth to relationships. An awareness of the needs, unvoiced questions and emotions of others. A view of the world through the eyes of others. The right words to help others express their feelings.	Meaningful relationships. Freedom to express my feelings. A value for emotional language Opportunities to make decisions based on intuition.	
Activator	The spark to get things started. A catalytic sense of urgency. Energy and instant momentum to projects and groups. Endless energy to get things done. Courage to take risks.	Less discussion, more action. Opportunities to turn ideas into action. Freedom to make decisions and execute. Pointers to head in the right direction. Space to learn through experience.	
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Themes 1 - 5

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	I Bring	I Need
	This is what I can contribute (The value I add)	This is what I need (My Energizers)
Maximizer	A quality orientation. An eye for improvement. A commitment to excellence. A desire for the best outcome. A focus on strengths in self and others.	A measure of excellence. Opportunities to exceed the standards. Quality to be valued as much as quantity. Opportunities to focus on what I do best every day.
Woo	A warmth to conversations. Energy to social situations. A wide network of contacts. A welcoming feel for newcomers. The ability to connect with others. An ease with meeting new people.	Social interactions and variability. Opportunities to meet new people. People to draw into conversations.
Developer	A desire to help others grow. Patience with the inexperienced. An awareness of improvements in others. A commitment (time and energy) in helping others improve.	Someone to invest in. Interactions with others. Freedom to encourage others' development. Opportunities to recognize and praise others.
Relator	Social depth and transparency. Informality that sets others at ease. Solid, genuine, and mutually rewarding relationships that foster trust. An ability to work hard with friends to achieve goals.	Opportunities for one on one interactions. Time to learn about the goals of others. Outlets to learn about the talents and strengths of those around me. Opportunities to form meaningful, close relationships with colleagues. People to be valued over processes.
Strategic	An ability to recognize patterns of data and determine the best way to proceed. Flexibility to find an alternative way forward. A creative anticipation of what may happen. A willingness to consider all of the possibilities.	Opportunities to see the big picture and play out alternative scenarios. Freedom to make mid-course corrections. Challenges to navigate through. Ownership to set the direction.

Themes 6 - 10

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